



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

NTSC17180056

YAHOO!PEOPLITE **Campus Recruitments 2018 Passing out Batch**

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| Batch | 2018 |
| Website | http://yahoo.peoplite.com |
| Job Title | Profile 1: Operation Manager Profile 2: HR Manager |
| Eligible Degrees | MBA |
| Eligible Branches | SPECIALISATIONS : OPERATIONS /HUMAN RESOURCE |
| Eligibility Criteria | No Percentage Criteria |
| Location | India – Noida |
| Compensation (CTC) | 4.6 LPA |
| Roles & Responsibilities | <p>Profile 1:</p> <ul style="list-style-type: none">• Lead a business portfolio within assigned vertical/territory developing net new business.• Work closely with globally distributed Marketing, Inside Sales, and Sales Engineering teams to develop and close business opportunities.• Execute sales plans in the region/vertical and converge the efforts of all team members to achieve exceptional results.• Build a trusted advisor relationship developing personal and professional networks• Mentor and grow team members and extended teams <p>Profile 2:</p> <ul style="list-style-type: none">• Sourcing / Screening / Short listing of profiles as per the requirements of a vacant position.• Identify the best talent through various sources (Internal & External).• Conducting face-to-face interviews for the scheduled candidates.• Coordinating for interviews and providing feedback to the candidates on a timely basis.• Maintaining necessary recruitment reports and updating them on a day-to-day basis. |

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| Other Desired Skills / Competencies | <p>Profile1:</p> <ul style="list-style-type: none"> • Operations of enterprise software providers and/or practitioner expertise in the Web domain (as a Web executive). • Strong professional work ethic and ability to deliver results with minimal supervision. • Exceptional presentation, communication, negotiation and interpersonal skills. • Has managed business portfolios, is creative and adaptable with the ability to effectively coach and lead in a rapidly changing environment. <p>Profile 2:</p> <ul style="list-style-type: none"> • Excellent English communication skills. • Dedicated towards work and passionate about interacting with employees. • A good team player. |
| Documents Required | Will be Informed later |
| How to Apply? | <p style="text-align: center;"><u>CLICK HERE</u></p> <p>(Last Date to apply for this placement drive is 28th Sep 2017 by 4:00 PM.)</p> |

My Best Wishes are with you!

Dr Ajay Rana
Advisor